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## Rivulet Communications Names Ed Kennedy as President and CEO

*Company Announces Members of Seasoned New Executive Team*

**HERNDON, VA, JANUARY 10, 2008** – Rivulet Communications, whose technology dramatically improves the performance of IP networks, announced today that its Board of Directors has named Ed Kennedy as president and chief executive officer, effective immediately. The Board also announced other new members of the executive management team and the relocation of its headquarters to the Dulles Technology Corridor.

“Ed’s background as president of Tellabs, as CEO and founder of Ocular Networks, and his experience in successfully bringing innovative networking technology to market makes him the ideal choice to lead Rivulet,” said Hal Calhoun, Rivulet Board member and managing director of Menlo Ventures.

Kennedy has assembled an experienced executive management team to help drive Rivulet’s growth. The new team is comprised of executives whose broad experience encompasses datacom, telecom, service providers, and optical networking serving the medical, government, and networking markets. The team’s unique blend of skills and background sets Rivulet apart in its ability to address multifaceted customer needs. Other team members include Steven Rogers, founder and chief technology officer (CTO); Steve Furr, chief financial officer (CFO); Greg Nulty, senior VP of business development; Chris Roller, senior VP of engineering; and Jeff Schmitz, senior VP of sales and marketing.

“I believe Rivulet has powerful technology that will fundamentally change the way IP networks perform,” Kennedy said, “and I am excited to lead the company as it enters a time of pivotal growth. The combination of our technology, products, people, and the new management team will make Rivulet a major player in the IP market.”

The company has relocated its headquarters from New Hampshire to the Dulles Technology Corridor, a move designed to put the company in closer proximity to its target markets, including the federal government. The company’s new location is at 12950 Worldgate Drive in Herndon, Virginia. The former headquarters in Portsmouth, New Hampshire is now the central Research & Development facility as well as the home of Rivulet’s customer service operation.

## Management Team

Ed Kennedy, president and CEO, is recognized in the Washington, DC-area technology community as a visionary leader who has successfully founded and operated several leading-edge firms. He has more than 25 years of global executive experience in the telecommunications, fiber optics and networking industries. He is perhaps best known as the CEO, President and Co-Founder of Ocular Networks, a provider of next-generation optical networking technologies. Ocular Networks became one of the most successful M&A deals in 2002 when it was acquired by Tellabs (NASDAQ: TLAB). Ed served as president of Tellabs until 2004 and has held various executive positions at leading companies, including Alcatel and Newbridge Networks.

Steven Rogers, founder and CTO, with more than 20 years of experience in the communications industry, brings to Rivulet vision and industry leadership. He previously founded and was CEO of three network product companies: Cryptek, Objective Communications, and Cetacean Networks. His extensive telecom and networking background also includes management and development work at Unisys, American Satellite, and COMSAT Mobile Telesystems.

Steve Furr, CFO, has held senior financial management positions in the communications and telecom industry, where he has developed a reputation for his ability to grow companies quickly while maintaining a strong financial foundation. Most recently, Steve was responsible for the oversight and management of the planning, forecasting, analysis and reporting function at VeriSign Information Services.

Greg Nulty, SVP, business development, has worked for more than 25 years with both leading service providers and equipment vendors. He provides a special balance of technology vision and business acumen, which is key to setting product direction. Nulty's business development and strategic planning experience includes stints with Tellabs, Ocular Networks, and Tollgrade Communications.

Chris Roller, SVP, engineering, with 20 years of experience in R&D and product development, has a reputation for building and leading world-class engineering teams to solve very difficult engineering problems on demanding schedules. Chris has successfully led a wide variety of product development efforts for the home entertainment (Hillcrest Labs), telecommunications (Coherent, Ocular Networks, Tellabs), and defense (E-Systems, Raytheon) industries. He holds U.S. patents in the areas of cellular radio geolocation and signal processing for tremor reduction.

Jeff Schmitz, SVP, sales and marketing, has 20 years of experience in the networking industry with a proven track record in sales, marketing, product strategy and general management. Prior to joining Rivulet, Jeff was Vice President and General Manager for Spirent, where he was responsible for all aspects of Spirent Communications' Service Assurance Division; he also led Spirent's Corporate Marketing Organization. Jeff also has marketing and product management experience with Visual Networks and Tellabs.

**About Rivulet Communications**

Rivulet Communications offers a complete product suite that enables medical, government and carrier customers to flawlessly transport high bandwidth, mission critical and real-time applications over existing IP networks. With Rivulet products, organizations can realize the economic benefits of IP-based convergence without compromising application quality or network utilization. Rivulet supports applications, including IPTV, VoIP, video, ATM, and TDM (circuit emulation), in their native modes while guaranteeing a quality of service (QoS) equivalent to traditional TDM networks. For more information, please visit [www.rivulet.com](http://www.rivulet.com).

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If you would like more information about this topic, or to schedule an interview with Ed Kennedy, please call Kim Meacham at 703-856-8181 or email Kim at [kmeacham@rivulet.com](mailto:kmeacham@rivulet.com).

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